



Doing Business With Your Local Governments Conference

In this informal setting, purchasing representatives from local governmental agencies are available to meet you and learn what you can do for them. You will be able to visit exhibit booths and talk directly to representatives of the Purchasing Divisions from each local governmental entity. Not only will they meet with you, they will help you learn how to find business opportunities. You can learn how to successfully compete for their work. Copies of current bids will be available. Light Hors D'oeuvres will be provided.

- ✓ Find out how to register to do business with each entity
- ✓ Learn about current bid opportunities
- ✓ Learn the procedures used by each entity in procurement
- ✓ Meet purchasing staff representatives from each entity
- ✓ Ask questions and get answers

There are two new features this year!! Large firms are invited to attend so that they can find partners from smaller firms for future opportunities. Also, banks and the Small Business Administration will have representatives at the event to discuss funding and other small business issues.

When: Tuesday, August 26, 2008. Registration starts at 5:00 p.m. Booths are open from 5:30 to 7:30.
Where: The Jacob's Building at Chilhowee Park (3301 Magnolia Avenue, Knoxville TN 37914.)
Cost: **Free!**
Parking: **Free parking** is available on site.

RSVP: *Contact Cindy Akins at 865.403.1107 or cakins@kcdc.org by August 19, 2008. She will need your phone/fax numbers, email address, the name of your firm and the number of persons attending.*

The following agencies are participating:

Anderson County	Anderson County Chamber of Commerce
City of Athens	City of Chattanooga
City of Knoxville	First Citizens Bank
Knoxville's Community Development Corporation	Knox County
The Knoxville Area Chamber Partnership	Knoxville Utilities Board
Metropolitan Knoxville Airport Authority	Pellissippi State Technical Community College
The Public Building Authority	Roane County
Southeastern Capital	Sterling Bank & Trust
Suntrust Bank	Tennessee Small Business Bureau
The University of Tennessee	
The Tennessee Department of Economic and Community Development	
United States Small Business Administration Tennessee District Office	

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